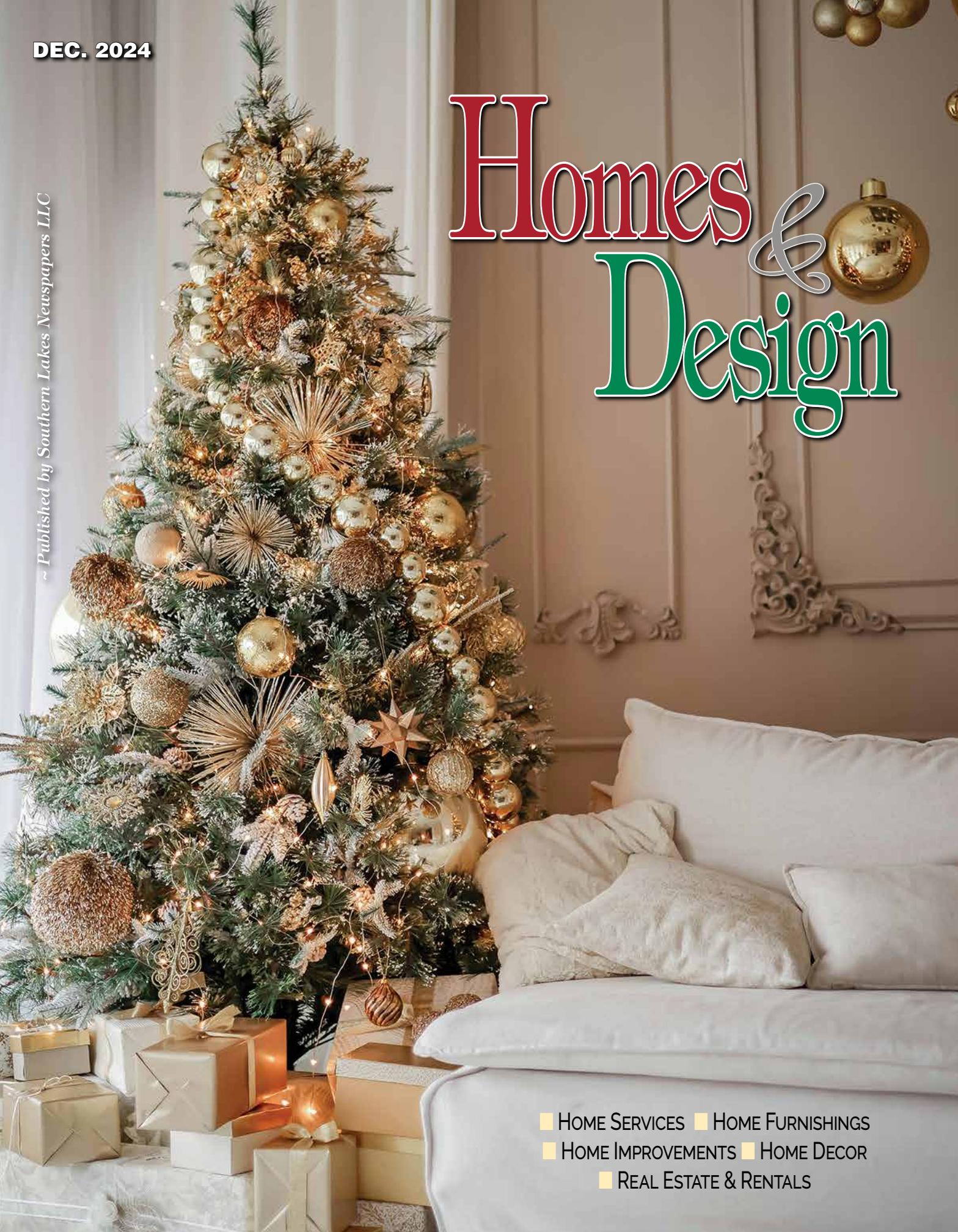


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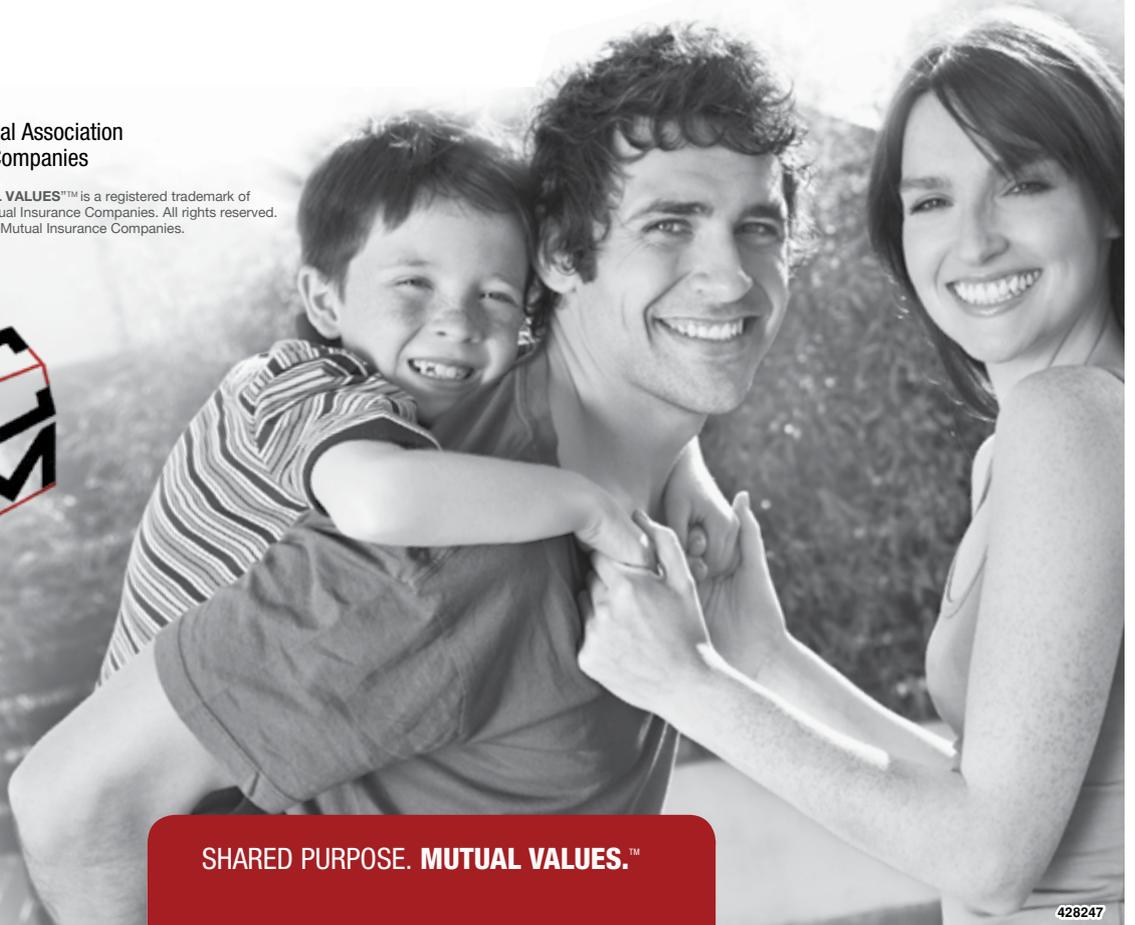
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# Home sales declined as prices increased at robust pace

## State realtors association weighs in on latest numbers

The Wisconsin REALTORS Association released its September 2024 Wisconsin Real Estate Report recently, still showing a challenging market for first-time home buyers looking for lower priced starter homes.

However, home sales are up 3.8% compared to the first nine months of 2023, thanks to a strong start to the year. Available supply is only 3.8 months worth, continuing to signal a strong seller's market, as it is well below the benchmark indicating a balanced market.

Mary Jo Bowe, 2024 Chair of the Board of Directors, Wisconsin REALTORS Association, commented on the state of mortgage rates.

"Mortgage rates are more than a percent lower compared to this time last year, and this is the fourth straight month they've fallen since averaging a little over 7% last May," Bowe said. "This has really helped improve affordability in the state."

Tom Larson, President & CEO of the WRA, noted an uptick in new listings.

"We did see an improvement in overall listings in September, but this is still a very challenging market for first-time buyers who are traditionally looking for starter homes at lower price points," Larson said.

"There's a lot of unmet millennial demand, which unfortunately will keep pressure on prices and further shrink the inventory of starter home," he added.

David Clark, Professor Emeritus of Economics and WRA Consultant, weighed in on the Fed lowering rates.

"The Fed's actions in September to lower short-term interest rates by a half-percent sent a clear signal that it was concerned that recession was a greater risk than inflation," Clark said.

According to Clark, while core inflation did uptick slightly in September, the



The existing home market saw fewer sales in September 2024 relative to that same month last year, with 8.7% fewer sales over the most recent 12-month period. Thanks to a strong start to the year however, year-to-date home sales are up 3.8% compared to the first nine months of 2023.

STOCK PHOTO Homes & Design

Conference Board's Leading Economic Indicator, which tends to trend downward as the economy weakens, fell again in September, which is the sixth consecutive monthly decline.

"The Fed meets two more times this year to decide whether additional cuts are warranted. If inflation pressures don't further strengthen, we can expect additional interest rate cuts this year," Clark said.

### REPORT HIGHLIGHTS

The existing home market saw fewer

sales in September 2024 relative to that same month last year, with 8.7% fewer sales over the most recent 12-month period. The median price rose 6% to \$310,000 over that same period.

Thanks to a strong start to the year, year-to-date home sales are up 3.8% compared to the first nine months of 2023. The median price for the first three quarters of 2024 was up 7.6% to \$310,000 when compared to the first nine

• CONTINUED ON PAGE 4

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# Renter-friendly tips

## to weatherize your home

Taking the proper steps to weatherproof your rental is a simple way to stay snug this cold-weather season – while also resulting in notable savings on heating and energy bills.

In fact, a Duck brand survey found that 80% of people noticed a decrease in their heating bill after using affordable weatherization products, such as window insulation kits, weatherstrip seals, and door draft seals.

With this in mind, here are temporary ways to prep your rental for the winter without causing any damage.

### INSTALL DRAFT SEALS

Doors and windows are notorious for letting in cold air, which can drastically affect your home's temperature. Fortunately for renters, the Duck Brand Double Draft Seal is a removable solution designed to insulate your door from both sides.

This practical tool blocks drafts while maintaining the room's temperature, ensuring both comfort and energy efficiency. Simply slide the seal under interior or exterior doors and window frames to keep cold air from coming in.

Even better, the seals can be reused in future residences, making them a smart choice for keeping your comfort intact wherever you choose to live next.

### HANG THERMAL CURTAINS

Thermal curtains are an excellent option if you're looking for do-it-yourself ways to increase your space's energy efficiency.

By hanging these insulated drapes, the



By taking a few extra steps, renters can remain draft-free and damage-free, staying warm while lowering costly electric bills. Things that can help include sealing windows and using rugs on hard floors.

STATEPOINT PHOTO Homes & Design

cold air between the window and fabric remains trapped, helping to maintain a comfortable temperature without the need to turn up the heat.

If your lease doesn't give permission to drill into the wall, use a tension rod to install them.

### EMBRACE WINDOW KITS

If thermal curtains aren't your style, installing a removable window kit is just as easy.

The Duck Max Strength Rolled Shrink Film Window Insulation Kit creates an added barrier between the outdoor air and your home's inside.

Plus, unlike thermal curtains, the film is

crystal clear and allows natural light to peer through windows.

### DRESS YOUR FLOORS

Who said weatherization can't be stylish? By placing decorative, cozy rugs on hardwood floors and tiles, you can further insulate your rental.

While these items won't fully prevent heat loss, they do offer an extra layer of warmth and can help reduce drafts from cold floors, making them an obvious choice if you're a renter looking to stay warm without making permanent changes.

For more weatherization tips, head to [www.duckbrand.com/weatherize](http://www.duckbrand.com/weatherize).

(STATEPOINT)

## HOME SALES • CONTINUED FROM PAGE 3

months of 2023.

Although both total listings and new listings rose in September indicating a slight improvement in inventory levels, the housing market remained tight.

With just 3.8 months of available supply, the existing home market continued to signal a strong seller's advantage, with supply well below the six-month benchmark that indicates a balanced housing market.

There were very few listings below \$200,000 in September. Specifically, only 18.2% of total listings were below that price point. In contrast, 31.4% of listings were

in the \$200,000 to \$349,999 range, and the remaining 50.4% of listings exceeded \$350,000.

The trend of declining mortgage rates has improved affordability in the state. The average 30-year fixed mortgage rate fell to 6.18%, which is 102 basis points lower than the rate in September 2023.

Combined with a slight increase in predicted median family income at just over a half percent since September 2023, the rate decline helped offset the 6% increase in the median home price.

Overall, housing affordability improved 5.7% over the past 12 months.

### ABOUT THE WRA

The Wisconsin REALTORS Association is one of the largest trade associations in the state, headquartered in Madison. It represents and provides services to more than 17,500 members statewide, made up of real estate sales agents, brokers, developers, appraisers, inspectors, bankers, and other professionals who touch real estate.

The WRA is under the direction of a statewide board of directors, comprised of members from the top real estate firms around the state.

For more information, visit [wra.org](http://wra.org).

# First-time homebuyers shrink to historic low

*Buyer age and first-time, repeat and typical incomes each hit all-time highs*

The first-time homebuyer market share decreased to a historic low of 24% (down from 32% last year), while home buyers' ages hit all-time highs of 56 years overall (49 last year), 38 years for first-time buyers (35 last year), and 61 years for repeat buyers (58 last year), according to the National Association of Realtors' 2024 Profile of Home Buyers and Sellers.

This annual survey of recent homebuyers and sellers – this year tracking transactions between July 2023 and June 2024 – has been NAR's flagship report since it first published in 1981, providing industry professionals insight into detailed homebuying and selling behavior.

"The U.S. housing market is split into two groups: first-time buyers struggling to enter the market and current homeowners buying with cash," said Jessica Lautz, NAR deputy chief economist and vice president of research. "First-time buyers face high home prices, high mortgage interest rates, and limited inventory, making them a decade older with significantly higher incomes than previous generations of buyers. Meanwhile, current homeowners can more easily make housing trades using built-up housing equity for cash purchases or large down payments on dream homes."

The typical homebuyer's median household income for 2023 rose to \$108,800 from \$107,000 in 2022. First-time buyers had a median household income of \$97,000, up from \$95,900 the prior year and an increase of \$26,000 in the last two years. Repeat buyers had a median household income of \$114,300, up from \$111,700 the previous year.



"First-time buyers face high home prices, high mortgage interest rates and limited inventory, making them a decade older with significantly higher incomes than previous generations of buyers," according to Jessica Lautz, NAR deputy chief economist. "Meanwhile, current homeowners can more easily make housing trades using built-up housing equity for cash purchases or large down payments on dream homes."

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The share of married couples increased to 62% of all buyers, with single female buyers seeing a slight rise to 20%. Conversely, the share of single males decreased to 8% and unmarried couples dropped to 6%. In addition, the share of single female first-time buyers jumped by 5%.

Seventy-three percent of recent

homebuyers did not have a child under the age of 18 in their home – the highest share recorded.

Seventeen percent of homebuyers purchased a multigenerational home, the highest share in the data series. The top reasons cited were cost savings (36%), to take care of aging parents (25%), children over the age of 18 moving back home (21%), and children over the age of 18 who never left home (20%).

"As home buyers encounter an unaffordable housing market, many are choosing to double up as families," explains Lautz. "Cost savings are a major factor, with young adults returning home – or never leaving – due to prohibitive rental and home prices. Meanwhile, elderly parents and relatives are moving in with family members as home buyers reprioritize what matters most to them."

Real estate agents played a crucial role in the homebuying process, with 86% of all buyers utilizing their services – the highest of all information sources used. Agents were the most useful information source in the home search process.

Eighty-eight percent of home purchases were made through a real estate agent



• CONTINUED ON PAGE 6

or broker, demonstrating the continued importance of agents in the homebuying process. Nearly 90% of buyers each expressed satisfaction with their agent’s responsiveness, knowledge of the purchase process, honesty and integrity, knowledge of the real estate market, and people skills. Eighty-eight percent of homebuyers would use their agent again or recommend to others.

**DOWN PAYMENTS ARE UP**

In 2024, the median down payments were 18% for all homebuyers, 9% for first-time homebuyers and 23% for repeat homebuyers – the highest down payments for first-time homebuyers since 1997 and repeat homebuyers since 2003. First-time buyers continue to rely on savings (69%); however, 25% used loans or gifts from friends and family, 21% used financial assets, and an all-time high of 7% used inheritances. A record 26% of homebuyers paid cash for their homes.

The typical age of home sellers reached 63 years, the highest ever recorded. The share of married couples selling their homes was 69%, an increase from 65% last year, marking the first increase in four years.

For sellers, the most cited reason for selling their home was the desire to move



closer to friends and family (23%), followed by home was too small (12%), home was too large (11%), and neighborhood becoming less desirable (10%).

“Family support systems are influencing buying and selling decisions,” said Lautz. “Being close to friends and family is the top reason to sell, while buying a home convenient to friends and family continues to grow in importance. Today’s buyers are less likely to be concerned with their

(15%) recommend their agent for future services.

“Most homebuyers and sellers find it valuable to use an agent who is a Realtor® to help them maneuver through the complicated homebuying and selling processes, especially in a challenging housing market,” said NAR President Kevin Sears. “Realtors provide critical knowledge and expertise that ensure a successful transaction.”

work locations when purchasing, perhaps because of a higher share of older repeat buyers and remote work flexibility remaining a factor.”

Ninety percent of sellers sold with the assistance of a real estate agent, up from 89% last year, and only 6% were for-sale-by-owner sales, an all-time low. Most sellers (87%) said that they would definitely (72%) or probably

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# Get creative with holiday décor

The end of the year is upon us and that often involves decorating a home in its holiday finest.

According to Today's Homeowner, nearly 70 percent of Americans plan to display outdoor holiday decorations. Among those choosing to decorate, 34 percent planned to do so at least three weeks prior to Christmas.

Everyone has a different vision of a well-appointed holiday home, but there's always room to make things more unique and creative.

These ideas can add a little extra to this year's holiday displays.

## DECORATE OTHER ROOMS

Who says holiday decorating is exclusive to living and dining areas?

Think about decorating unexpected places, like swapping out everyday towels and shower curtains with something festive. Swags of greenery wrapped in lights can be added to bed frames.

## COORDINATE ORNAMENTS

Identify a color theme and showcase it with ornaments. Think about matching the ornaments to the presents wrapped under the tree as well.

Purchase white package paper and color or paint the paper to be the same hues as the ornaments on the tree boughs.

## IT'S HIP TO BE SQUARE

While round wreaths are traditional, make your own wreaths in a different geometric shape by using wire or another material as the frame.

Square wreaths may be unexpected, and you also can turn the square on its side for a diamond shape.



## ADD A SPOT OF COLOR

Certain holidays are known for their particular color palettes, such as red and green for Christmas. But you also can do something unexpected.

Whether using a lighter shade of the same color family or adding an accent color like purple or blue, you can change things up in a creative way.

## AN UNEXPECTED BOUQUET

Swap flowers for pinecones, berries, and greenery in unique vessels. For example, arrange your centerpiece in a tall fountain glass or even a cocktail shaker.

## A DIFFERENT ACCENT TREE

Use a styrofoam cone as the base of a tree for a centerpiece or sideboard. Attach poinsettia branches for a vibrant red tree, or stack lemons or oranges filled with greenery for a fresh-smelling citrus creation.

## SUSPEND BELIEF

Instead of attaching a tree topper to the tallest bough, hang one from the ceiling just above the tree to add even more

whimsy.

## MIX AND MATCH

When it comes to a holiday table, mix and match table settings for an eclectic tableau.

## SHIFT INTO NEUTRAL

Instead of a large holiday display in familiar colors, rely on neutral, wintry tones that will blend in with the home but add a festive touch. Natural wood, whites, creams, and muted greens can fill spaces.

Unique holiday decorations and schemes can be a great way to add new life to a home this December.

(METRO CREATIVE)



Everyone has a different vision of a well-appointed holiday home, but there's always room to make things more unique and creative. Ideas include using non-traditional colored ornaments to decorate the tree and decorating throughout the home, not just the living room – which can easily be accomplished with accents such as pinecones and ribbons.

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# Tips to make guest rooms welcoming

*Considering these suggestions can increase their comfort*

Millions of people who celebrate Christmas welcome family and friends into their home as overnight guests each holiday season. But these tips are suitable for anyone who has house guests, at any time throughout the year.

Hosting loved ones during the holiday season is a selfless act that enables families to create the kind of lasting memories that make December such a special time of year.

As hosts prepare their homes for loved ones this holiday season, they can consider these tips to make guest rooms as welcoming as possible for friends and family.

## CHECK THE BEDDING

Replace it, if necessary. It's easy to overlook the comfort of bedding in a guest room, particularly since hosts may never sleep in their own guest rooms.

When furnishing a guest room, it's not unheard of to repurpose an existing mattress from an owner's suite or another room and use it for guest room bedding.

Though that's acceptable, it's necessary to periodically inspect a guest room mattress to make sure it's still comfortable and supportive.

If not, replace the mattress. A mattress topper, a new comforter, and a new set of soft sheets also can make guest room bedding more comfortable.



## CLEAR OUT THE CLUTTER

Guest rooms can easily become depositories for old furniture and other items, which can create a cluttered and less than welcoming atmosphere in a space.

Give each guest room a thorough once-over before guests arrive, removing pieces that might be creating a claustrophobic vibe.

Keep in mind that guests will bring luggage, so a less cluttered space with ample room for their bags can make it easier to settle in.

## TAKE A CUE FROM HOTELS

Hotels ensure guests have ample creature

comforts at their fingertips. Holiday hosts can do the same when welcoming loved ones into their homes.

Provide ample bed and bath linens and ensure the room has ample lighting so guests can read at bedtime and get dressed in plenty of light in the morning.

A foldable luggage rack is another nice touch that can keep guests from having to dig through their suitcases on the floor.

## ADD A CHAIR

A spacious guest room allows hosts to provide some extra creature comforts. If the room allows, place a comfortable armchair and side table in the space so guests can read a book or catch up on the news on a tablet or smartphone.

A comfortable, quiet, and secluded place to sit provides guests a respite from the hustle and bustle of a home filled with holiday guests.

## INSTALL WINDOW COVERINGS

A feeling of privacy is another important creature comfort guests will appreciate.

Replace existing window treatments if they do not provide adequate privacy or if they do not keep the elements out in the morning. For example, a room that is sun-soaked by early morning each day may make it hard for guests to get sufficient sleep.

Some blackout curtains or a new set of blinds allows guests to determine the amount of natural light that will greet them each morning.

Some simple tips can help holiday hosts – or those who open their homes other times of the year – turn their guest rooms into welcoming spaces for their loved ones.



Whether hosting guests during the holiday season or any other time, suggestions to make the space more welcoming and comfortable include having a chair - if space allows - and putting a nightstand or small table next to the bed.

# Scam spotlight: home title theft



Home title theft is not common but can be devastating. Home title thieves create fake IDs, Social Security cards, and other documents to impersonate you. Then they try to sell your property, transfer the deed to themselves, or withdraw equity by refinancing your mortgage or opening a home equity line of credit in your name.

METRO CREATIVE Homes & Design

Your house may not be for sale – but that might not be enough to stop offers from coming in. A case of home title theft, also known as title fraud, deed fraud, or “house stealing,” was recently reported to DATCP.

Home title thieves create fake IDs, Social Security cards, and other documents to impersonate you. Then they try to sell your property, transfer the deed to themselves, or withdraw equity by refinancing your mortgage or opening a home equity line of credit in your name.

Home title theft is uncommon, but can be devastating. You should investigate the following red flags right away, and contact the police immediately if you suspect your property is involved in home title theft:

- Unexpected mail related to the sale of your property, especially from a mortgage company – even if your name is not on it.
- Phone calls inquiring about your property.
- Unsolicited offers to buy or refinance your property.
- You no longer receive bills for no obvious reason.
- A scheduled automatic payment or withdrawal doesn't happen.

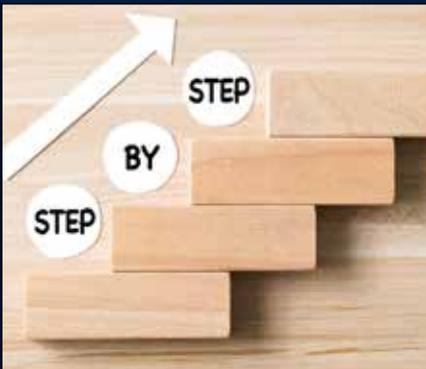
Some companies even take advantage of consumer fear around home title theft to sell “title lock insurance,” which is not actually insurance at all.

Learn more about this issue from the Federal Trade Commission online at <https://consumer.ftc.gov/consumer-alerts/2024/08/home-title-lock-insurance-not-lock-all>.

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## On the garden path

# Holiday gift ideas for gardeners

It's time to begin tackling that gift list for the holidays. Consider gifting your favorite gardener something practical and attractive to enjoy for months and even years. No matter your budget, you can find the perfect gift to generate a smile immediately and throughout the garden season.



By **MELINDA MYERS**  
Contributor

Stuff a stocking, pot, or decorative tin with small but essential items that are handy for any gardener. A can of twine that prevents tangling yet keeps it convenient is useful for securing plants, marking gardens, and much more. Include garden clips that secure plants, hold row covers in place, or serve as a third hand when tackling garden tasks. Every gardener needs a snip for dead-heading and grooming flowers.

Encourage your gift recipient to stay healthy when gardening. Gift a water bottle so they are more likely to stay hydrated. This is more important than ever with the increase in extreme summer temperatures.

Consider gifts that protect eyes and skin from the sun's intense rays. Add a container of sunscreen or a wide-brimmed hat. Include a pair of tinted safety glasses that provide UV protection to help protect their eyes from dirt, pollen, sticks, and branches when gardening.

Keep them gardening longer with items that protect their joints and muscles. Protect knees with kneelers or kneeling pads. The Burgon & Ball Kneelo Garden Kneelers and Kneeling Pads ([coronatools.com](http://coronatools.com)) come in various colors that are easy to find in the garden or shed. Filled with shock-absorbing

foam sandwiched between two layers of memory foam, they will allow your gift recipient to garden longer. If they walk a lot in the garden, gifting kneepads with equally good cushioning and comfortable straps may be the better choice.

Encourage your gift recipient to protect and support their hands with gloves that fit, provide support, and are fashionable. Burgon & Ball Love the Glove garden gloves come in various designs and more importantly, are durable and comfortable. The padded palm provides extra protection, and the two-way stretch keeps hands cool while improving dexterity. They are machine washable and don't get stiff after getting wet in the garden.

Add a hand pruner, a snip like the Burgon & Ball RHS British Meadow Fruit & Flower Snip, and a weeding tool to the gloves and set them inside a small bucket to place near the front or back door. You'll save them time looking for tools and allow them to take advantage of small blocks of time to weed, deadhead, or pick a flower bouquet to enjoy.

You'll also find many options for the indoor gardeners on your list. Look for a quality houseplant pruner designed for isolating the leaf or stem

to be removed. An attractive indoor plant mister from Burgon & Ball is available in stainless steel, charcoal, or stone. It fits any décor and the spritz to their plants will wash off dust, discourage insect pests, and boost humidity.

And the gift of time is always welcome. Offer to help with garden cleanup, planting, or weeding. Together you'll create new memories while accomplishing items on their gardening to-do list.

Gifting items that last will remind the recipient of your friendship every time they put it to work. And you'll be happy knowing you made it easier and more enjoyable for them to continue gardening.

*Melinda Myers has written more than 20 gardening books, including the *Midwest Gardener's Handbook, 2nd Edition* and *Small Space Gardening*.*

*She hosts *The Great Courses "How to Grow Anything"* instant video and DVD series and the nationally syndicated *Melinda's Garden Moment* TV and radio program.*

*Myers is a columnist and contributing editor for *Birds & Blooms* magazine. For more information, visit [www.MelindaMyers.com](http://www.MelindaMyers.com).*



Decorative kneelers, watering cans and pruners are practical, must-have items for any gardener. These and more would be ideal holiday gifts.

PHOTO COURTESY BURGON & BALL  
*Homes & Design*

# The benefits of working with an interior designer

Homes require an investment of time, energy, and money. The payoff of those investments is substantial, and the benefits of home ownership are more profound than even longtime homeowners may recognize.

A recent report from the National Association of Realtors indicated that home ownership boosts kids' performance in the classroom, leads to greater participation in civic and volunteer activities, and improves health care outcomes, among other benefits.

With so much to gain from home ownership, it's no wonder so many people across the globe are willing to commit the time,



energy, and financial resources necessary to own their own homes.

Homes are undoubtedly a point of pride for millions of homeowners, and that sense of fulfillment is even greater when interiors are up-to-date and welcoming.

It's no secret that home trends come and go, so busy homeowners can be forgiven if

they're not able to keep up with the latest interior design styles. After all, that's the job of a skilled interior designer.

Working with such professionals when redoing a home's interior can make all the difference and increase the already profound sense of pride many homeowners have in their homes.

• Interior designers can help narrow down the possibilities. A simple internet search prior to beginning a home renovation project will turn up millions of results.

That can leave homeowners' heads spinning as they try to identify their own style and plan a project that coordinates with their preferences.

Experienced interior designers can help homeowners identify their style and offer practical insight as they work with clients to choose elements to incorporate into spaces they aspire to renovate.

• Interior designers can ensure a room doesn't stick out like a sore thumb.

Just because a design looks good on the internet does not mean it will work well in every home, particularly if only one room is being renovated.

Interior designers recognize that and can steer homeowners in the direction of designs that will fit the larger theme of the home while still offering a fresh look

and feel.

• Interior designers can save homeowners money and headaches. Renovation projects can be pricey, and that price tag only goes up when mistakes are made.

They advise clients on furnishings and other design components, and that advice can save homeowners money in the long run. Furnishings may be returnable, but such returns typically come with sizable fees.

By directing clients toward furnishings and other components that fit the overall design scheme, interior designers are saving homeowners the cost and headaches associated with fixable yet expensive mistakes.

• Interior designs are up-to-date on the latest trends. Real estate and design trends come and go, and dated designs can adversely affect what homeowners recoup at resale.

Homeowners who want to update their home interiors with the ultimate goal of selling their homes can work with experienced interior designers who know which trends are in and which are out. That knowledge can make it easier and more lucrative to sell a home.

Homes are a significant investment, and investing in the services of an experienced interior designer can ensure homeowners maximize the value of their homes. (METRO CREATIVE)

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# home and property sales

Here is a listing of recent single-family home, condominium and vacant land sales in Kenosha, Racine and Walworth counties. The information is provided through the Multiple Listing Service.

## WALWORTH COUNTY

### SINGLE-FAMILY HOMES

#### Elkhorn

- 313 E Geneva St..... \$280,000
- N6661 County Road H..... \$295,000
- 810 Sunnyside Dr..... \$310,000
- 217 N Lincoln St..... \$315,000
- W5834 Mariner Hills Dr..... \$315,000
- 1009 Voss Rd..... \$375,000
- 1317 Getzen Pl..... \$645,000
- W5498 Westshore Dr..... \$925,000
- W5706 North Dr..... \$1,050,000

#### Burlington

- 6083 Spring Valley Rd..... \$445,000
- N6354 Paradise Dr..... \$512,000

#### Genoa City

- 480 Freeman St..... \$192,000
- N1160 Walnut Rd..... \$267,000
- N1246 Walnut Rd..... \$292,000
- W182 Tulip Dr..... \$298,700
- N 1942 N Daisy Dr..... \$352,000
- N1551 Overlook Cir..... \$410,000
- W236 County Road B..... \$450,000
- N670 N Bloomfield Rd..... \$835,000

#### Lake Geneva

- W3823 Parker Dr..... \$230,000
- W3828 Locust Dr..... \$303,000
- W3719 Springfield Rd..... \$290,000
- 949 Grant St..... \$300,000
- N3165 Center St..... \$334,900
- 333 Gallant Dr..... \$385,000
- 200 Rossini Dr..... \$395,000
- W3273 S Lakeshore Dr..... \$380,000
- 1121 Grant St..... \$415,000
- N3185 Tanmarack Rd..... \$425,000
- 141 Pearson Dr..... \$445,000
- W3646 Oakrest Ave..... \$434,000
- W3887 Gum Ct..... \$464,500
- 301 Evan Dr..... \$524,000
- 403 W Miller Ct..... \$526,000
- 6624 Lakeside Rd..... \$525,000
- W3943 Forest St..... \$600,000
- W1755 W Beach Dr..... \$630,000
- W3874 Kelly Rd..... \$815,000
- 540 Madison St..... \$865,000
- N2353 Shore View Dr..... \$950,000
- 8 Hillside Dr..... \$5,900,000

#### Whitewater

- 131 North George St..... \$213,000
- 306 E Cravath St..... \$219,000

- 1594 Meadowview Ct..... \$352,008
- 410 Panther Ct..... \$429,000
- N7559 E Lakeshore Dr..... \$480,000
- N7728 Alden St..... \$805,000
- N7439 Ridge Rd..... \$810,000

#### Delavan

- 333 Bradley Ave..... \$167,500
- 419 Breezy St..... \$235,000
- 1441 Lilly Ln..... \$235,000
- 2912 Jones St..... \$255,000
- \* 534 Valencia Dr..... \$310,000
- 1624 Jackson Park Dr..... \$285,000
- 2149 Blue Heron Dr..... \$430,000
- N4781 County Road P..... \$460,000
- N6655 Lake Lorraine Rd..... \$915,000
- 2601 Mooring Ct..... \$1,682,092
- 2603 Mooring Ct..... \$1,691,289
- 3307 South Shore Dr..... \$4,400,000

#### East Troy

- N9181 Juniper St..... \$250,000
- N8750 Hilburn Mill Rd..... \$340,000
- W2596-2598 County Road ES..... \$355,000
- 2801 Woodview Ct..... \$357,000
- 1935 Division St..... \$380,000
- 2698 Red Oak Ln..... \$492,900
- N8346 Zimmerman Rd..... \$495,000
- \* W1237 Hidden Oaks Dr..... \$960,000

#### Walworth

- 524 Lakeview Dr..... \$300,000
- 326 Phillips Ave..... \$399,500
- W6594 Willow Bend Rd..... \$385,000
- 650 Baker St..... \$595,000

#### Fontana

- 870 Brickley Dr..... \$660,000
- 780 Sauganash Dr..... \$730,000
- 841 Odsila Way..... \$899,000
- 784 Arrowhead Dr..... \$930,000
- 458 Harvard Ave..... \$4,595,000

#### Williams Bay

- 138 Vernon St..... \$230,000
- N2810 Highway 67..... \$525,000
- 543 Glenview Rd..... \$650,000
- 140 Elmhurst Ct..... \$1,150,000
- 453 Outing St..... \$3,125,000

#### Zenda

- N561 Pleasant St..... \$150,000

#### Sharon

- 137 Martin St..... \$221,000

#### Darien

- 138 Carlson Dr..... \$283,000
- 110 Pine Tree Ln..... \$407,000

### CONDOS

#### Fontana

- 269 Fontana Blvd 1240..... \$112,500
- 270 Fontana Blvd Slip 935..... \$390,000
- 270 Fontana Blvd 708..... \$385,000

#### Lake Geneva

- 1250 Wisconsin St 102B..... \$155,000
- 111 Center St 250..... \$192,500
- 8 22 Zurich Court 22-08..... \$250,000
- 1309 Main St 101..... \$390,000
- 859 Eagleton Dr..... \$595,000
- 813 Eagleton Dr 46-79..... \$650,000
- 623 Trevino Dr..... \$739,000
- 1715 Links Rd 57-06..... \$1,015,000

#### Delavan

- 2400 E Geneva St 1317..... \$32,000
- 507 Betzer Rd G..... \$195,000
- 414 Autumn Dr D..... \$205,000
- 830 S Second St..... \$263,000
- 623 Westbury Ln A..... \$295,000

#### Williams Bay

- 30 Driftwood Ct C..... \$362,500

#### Genoa City

- 417 Parker Dr D..... \$240,000

#### Whitewater

- N7317 Chapel Dr 7..... \$297,000

#### East Troy

- 1848 Division St 3..... \$168,500
- 2783 Edwards St C..... \$344,000

### VACANT LAND

#### Lake Geneva

- Lt0 Zurich Dr 3-58..... \$40,800
- Lt17-18 Hillcrest Dr..... \$55,000
- Lt16 S Geneva Ave..... \$55,000
- N3157 Center St..... \$68,000
- Lt0 W Magnolia Dr..... \$63,000
- Lt11 Woodstone Ln..... \$92,000
- Lt6 Maureen Ct Lt7..... \$405,000

#### Elkhorn

- Lt10 Pebble Beach Dr..... \$199,700

#### Whitewater

- Lt1 Kristy Ln..... \$110,000

#### East Troy

- Lt13 Troy Hill Ct..... \$76,000
- Lt2 Adamd Rd..... \$210,000
- Lt1 State Highway 20..... \$555,000

#### Sharon

- Lt0 Highway 67..... \$870,000

#### Walworth

- 849 Red Hawk Dr Lt15..... \$146,000

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## RACINE COUNTY

### SINGLE-FAMILY HOMES

- Kansasville**
- 23020 County Line Rd ..... \$580,000
  - 26610 Durand Ave..... \$732,000

- Burlington**
- 417 Killdeer Ct..... \$95,000
  - 433 Edward St..... \$137,000
  - 317 Fox St..... \$250,000
  - 348 Wainwright Ave ..... \$250,000
  - 33900 Palm Dr ..... \$285,000
  - 200 E Main St..... \$285,000
  - 133 Bay Ridge Ln..... \$365,000
  - 29318 Eagle Ridge Dr..... \$425,000
  - 8101 S Pine St ..... \$399,000
  - 407 N Front St..... \$435,000
  - 30809 Camelback Mtn Rd.. \$530,000
  - 1540 Serena Ln..... \$580,000

- Waterford**
- 519 E Main St..... \$226,000
  - 7028 N Tichigan Rd..... \$250,000
  - 6755 Settler Ave ..... \$280,000
  - 610 Oak Dr..... \$285,000
  - 710 River Ridge Dr..... \$439,900
  - 31419 Hickory Hollow Rd... \$499,900
  - 8841 Bluebird Ln ..... \$535,000
  - 26039 Dover Line Rd ..... \$560,000
  - 6610 Heidelberg Cir ..... \$795,000

- Union Grove**
- 726 11th Ave ..... \$232,000
  - 1801 Elliot Dr..... \$355,000
  - 556 Kiddle Ln Lt43 ..... \$564,900
  - 3123 Maurice Dr ..... \$565,000

### CONDOS

- Waterford**
- 26602 Lilac Ln 11 ..... \$175,700
  - 921 Prestwick 1 ..... \$240,000
  - 422 Trailview Xing..... \$429,900

- Burlington**
- 1073 S Pine St 201 ..... \$229,900

- Union Grove**
- 1719 State St 44 ..... \$217,500
  - 1143 58th Rd..... \$319,990

### VACANT LAND

- Waterford**
- Lt1 E River Bay Dr..... \$110,000
  - 6516 N Tichigan Rd..... \$90,000

- Union Grove**
- 1824 Yorkville Meadows Ct \$185,000

## KENOSHA COUNTY

### SINGLE-FAMILY HOMES

- Trevor**
- 11913 257th Ave ..... \$158,900
  - 12742 Antioch Rd..... \$220,000
  - 28710 114th St..... \$230,000
  - 23191 126th St..... \$250,000
  - 9620 274th Ave ..... \$340,000
  - 9913 271st Ct..... \$359,900
  - 23931 116th Pl ..... \$502,819
  - 11219 251st St ..... \$580,000
  - 25030 E Runyard Way..... \$640,000
  - 27624 113th St..... \$675,000

- Twin Lakes**
- 813 Spruce St ..... \$175,000
  - 507 Legion Dr..... \$200,000
  - 5330Valley Rd ..... \$200,000
  - 121 Highway Z ..... \$185,000
  - 1727 Willow Rd ..... \$314,000
  - 519 Tomahawk Dr..... \$350,000
  - 40404 125th St..... \$375,000
  - 214 Christie Ln..... \$435,000

- Salem**
- 30620 76th St..... \$157,000
  - 23710 81st Pl ..... \$245,000
  - 7546 Shorewood Dr ..... \$249,900
  - 7916 Shorewood Dr ..... \$270,000
  - 6118 235th Ave ..... \$285,000
  - 27534 94th St..... \$305,000
  - 25829 77th Pl Lt68 ..... \$514,900
  - 7003 284th Ave ..... \$560,000

- Silver Lake**
- 228 E Spruce St..... \$230,000
  - 121 E Depot St..... \$286,509
  - 122 N Cogswell Dr ..... \$1,075,000

- Bristol**
- 7747 128th Ave ..... \$185,000
  - 20129 82nd St..... \$259,900
  - 8417 200th Ave ..... \$280,000
  - 5005 172nd Ave ..... \$350,000
  - 21908 121st St..... \$670,000

- Genoa City**
- 9612 401st Ave..... \$450,000

### CONDOS

- Salem**
- 24961 87th St 4..... \$320,000

### VACANT LAND

- Twin Lakes**
- Lot 1 Majestic Way E..... \$75,000

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