

AUG. 2024

Homes & Design

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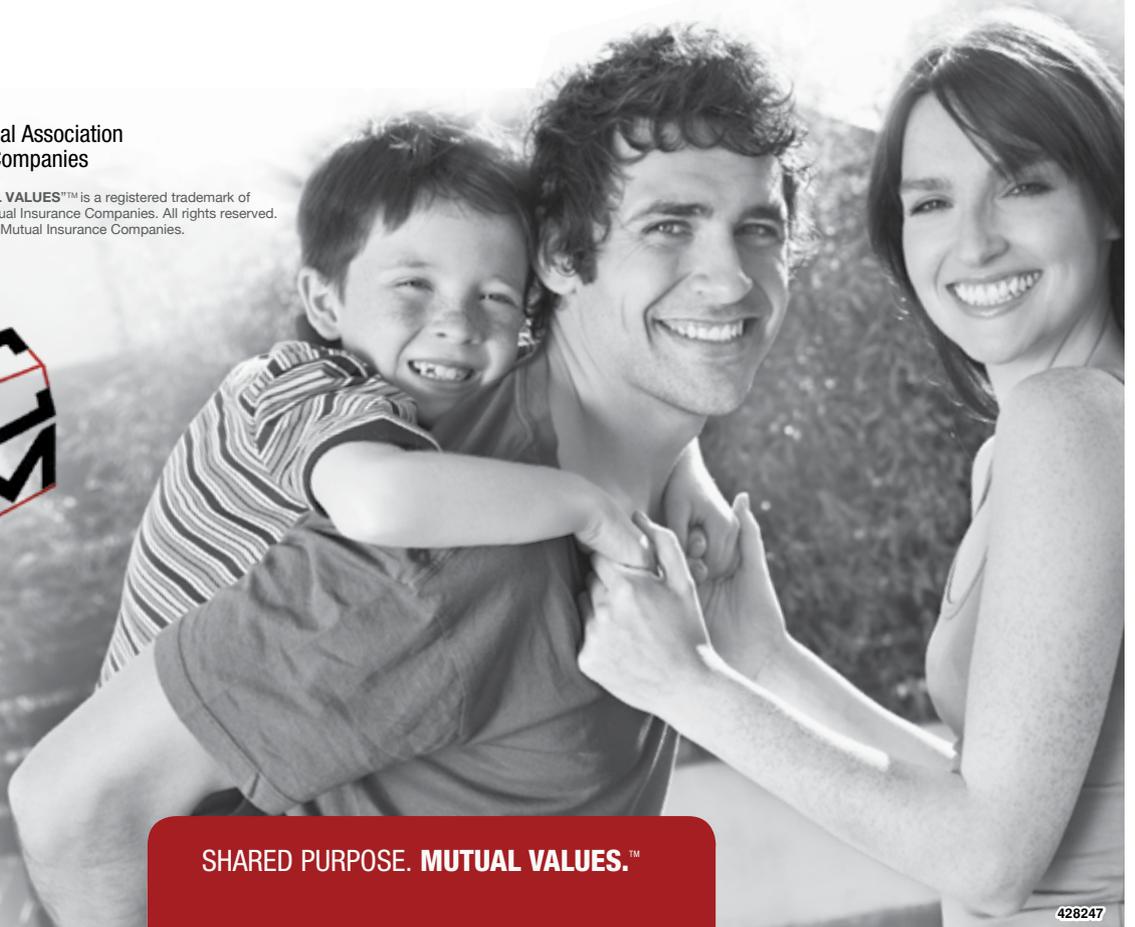
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Solid home sales growth continued in May

DESPITE THE INCREASE, AFFORDABILITY DROPS TO ALL-TIME LOW DUE TO HIGH RATES

The Wisconsin REALTORS Association released its May 2024 Wisconsin Real Estate Report recently. It's the first report from the traditional peak season for home sales.

According to the report, May 2024 home sales rose 11% compared to May 2023, and the median price rose to \$315,500, which is a 6.9% increase over the past 12 months.

Despite the increase in sales, the numbers reveal the average 30-year fixed-rate mortgage rose 63 basis points over the past 12 months, hitting 7.06% in May and causing affordability to drop to an all-time low.

Mary Jo Bowe, 2024 Chair of the Board of Directors of the Association, noted that home sales continue to grow.

"While there are certainly some headwinds in this market with average mortgage rates topping 7% in May, it is good to see ongoing sales growth as we enter the peak season for home sales," she said.

Tom Larson, President & CEO of the WRA, weighed in on the current challenges of housing affordability.

"This is a tough environment for buyers, given the high mortgage rates and limited supply of available homes on the market. We have tracked Wisconsin's affordability level since 2009, and unfortunately, affordability hit its all-time low point in May," Larson said.

However, according to Larson, there is some good news to share.

"Supply has been improving since late last year, which has moderated the rate of price appreciation. Hopefully, mortgage rates also will moderate and help improve our affordability during the summer sales period," he explained.

David Clark, Professor Emeritus of Economics and a consultant for the WRA, said he hopes that progress on inflation will increase the likelihood of at least one rate cut in 2024.

"The Fed focuses on core inflation when deciding whether to cut short-term rates to stimulate the economy. Core inflation omits the food and energy sectors since they are somewhat volatile and less reflective of long-term inflation



May home sales rose 11% compared to the same month last year, and the median price rose to \$315,500, which is a 6.9% increase over the past 12 months. Despite the increase in sales, the numbers reveal the average 30-year fixed-rate mortgage rose 63 basis points over the past 12 months, hitting 7.06% in May and causing affordability to drop to an all-time low.

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expectations," Clark said.

He went on to explain that core CPI inflation was at 5.3% a year ago, and it stood at 3.9% in January. Most recently, he said, it fell to 3.4% in May.

"Although inflation remains above the Fed's target rate of 2%, May core inflation came in lower than economists had expected. In their most recent meeting, Fed policymakers signaled they were not prepared to lower rates in June," Clark explained. "Hopefully, continued progress on core inflation increases the likelihood of at least one rate cut in 2024."

Report highlights

- May marks the beginning of the traditional peak season for home sales, with approximately 43% of annual

closings taking place between May and August in a typical year.

- In May of this year, home sales rose 11% compared to May 2023, and the median price rose to \$315,500, which is a 6.9% increase over the past 12 months.

- On a year-to-date basis, home sales were 12.1% higher than the first five months of 2023, and the median price rose 7.3% to \$295,000 over that same period.

- Improving inventories helped boost sales statewide, with new listings up 4.7% compared to May 2023, and total listings up 5.4% over that same period.

- Regionally, home sales rose by double-digit margins in all but one area. The strongest growth was seen in the West region, which increased 25.4% compared

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Elevate the backyard experience

Chances are no one wants to replicate the side effects of the global pandemic anytime soon. Despite all of the upheaval it brought to so many people's lives, there was at least one silver lining to the pandemic: a newfound appreciation for backyards and other outdoor living areas.

A poll taken on behalf of the landscaping company TruGreen following the pandemic found participants reported spending 14 hours outside every week, which marked a three-hour increase from before the pandemic hit.

Outdoor spaces like patios, decks, yards, and even front porches remain popular places for homeowners and their loved ones to congregate.

Various studies have shown that those who spend more time outside in nature have lower levels of stress, anxiety, and depression. Being outside is strongly associated with improved mental and physical health.

Homeowners who want to maximize the potential of their outdoor spaces can look to these ideas to take backyards up a notch or two.

Establish a gathering spot

A well-designed yard has one or more dedicated gathering spots, particularly areas that enable comfort underfoot. Homeowners can give consideration to hardscape that enables individuals to spend time outdoors without standing in soggy or buggy situations.

Whether they're traditional decks, platform decks, concrete or paver patios, or areas separated from the lawn with pea gravel or another type of rock, homeowners can make the yard more useable through these spaces.

Invest in an outdoor cooking area

Grilling, smoking, and even making brick oven pizzas outdoors is a major component of backyard entertaining.

Outdoor kitchens can increase the convenience of prepping, cooking, and serving food outdoors. Grills and other cooking gear can be built into weather-resistant counters and cabinetry.

Install a pergola

A pergola or another structure is the perfect way to add privacy to a gathering spot and create more shade and weather protection when Mother Nature does not want to cooperate.

Think beyond the summer season

When making backyard improvements, homeowners can incorporate ideas that



Homeowners who want to maximize the potential of their outdoor spaces can consider several ideas to take backyards up a notch or two. Suggestions include installing a pergola, investing in an outdoor cooking area, and establishing a gathering spot.

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make the yard more functional during different seasons.

For example, a fire pit or outdoor fireplace can be a spot for making summer s'mores or sipping mulled cider in the fall.

An enclosed three-season room offers

the opportunity to see nature and enjoy it without bearing the full brunt of chilly temperatures.

There are many ways homeowners can enhance the functionality and appeal of their backyards.

(METRO CREATIVE)

Homeowners: Contract with confidence

With a median asking price of \$330,000 for a home, becoming a homeowner takes dedication, patience, and smart budgeting. For many first-time homebuyers, closing the deal on their purchase is a time of celebration and gratitude.

While moving furniture and solidifying paperwork might seem like the biggest obstacle to enjoying their new home, it doesn't take long before they find their first major home improvement project.

Avoid home improvement scams

Home purchasing is one of consumers' largest and most significant investments in their lives. It is essential to exercise caution when contracting services for home improvement projects to protect their investment.

In 2023, the BBB Scam Tracker Risk Report showed that home improvement scams were the riskiest amongst consumers 55 and older. Scammers often impersonate well-known or established companies and, after receiving initial payment, will only disappear after barely beginning the project.

Desperate to establish communication, homeowners contact corporate or local offices for the company only to learn that the person who sold the job is not an employee.

Home improvement scams often begin with an unsolicited offer from a door-to-door salesperson or an ad posted on social media. While not all door-to-door solicitors are scammers, BBB recommends carefully evaluating any contractor utilizing this method to provide service, especially in the aftermath of damaging storms or other natural disasters. Some businesses may need more insurance to cover unintentional damages to your home or yard during the project, use sub-quality materials that will not last, or lack licensing required to conduct repair or renovation work in your area.

Be especially wary of contractors who claim to have been working in the area and have leftover material they can use to complete your project at a discount.

Receive at least three quotes

BBB strongly recommends that homeowners looking to contract services for any work receive at least three quotes from separate businesses before settling on a final decision.

Receiving multiple quotes gives homeowners a solid understanding of pricing and services. It contributes to their ability to converse with their chosen contractor about the project's price. Homeowners who take the time to interview multiple companies before deciding who to contract can be confident



Homeowners should avoid contractors practicing aggressive tactics or insisting on receiving full payment before beginning the project. According to the Better Business Bureau, most deposits for such projects should range between 10-30% of the total cost.

STOCK PHOTO Homes & Design

that they are not overpaying for services.

Never pay the total project cost upfront

Even if the contractor offers a significant discount for paying the project's total cost upfront, BBB always recommends staggering payments throughout the length of the project.

Staggering payments allow the homeowner to inspect the work at specific milestones, ensuring that the work is completed to their satisfaction before releasing the next payment installment.

Homeowners should avoid contractors practicing aggressive tactics or insisting on receiving full payment before beginning the project, and most deposits should range between 10-30% of the total project cost. Some contractors may require a more significant down payment due to the price of materials or other communicated issues. Still, homeowners should avoid contractors that ask for more than half of the total project cost upfront.

Understand licensing requirements

Depending on the type of work the homeowner wants, state or local regulatory agencies may require different licensing. In those industries that typically require licenses (electricians, HVAC, plumbers, pesticide applicators, etc.), spend the time to double-check that the license is valid with the applicable agency. The contractor should be forthcoming in describing how

the homeowner can verify the active license.

Remember that the homeowner may be held liable for work completed by an unlicensed contractor that does not comply with building codes or results in property damage.

Be wary of 'too good to be true' deals

As is common in any marketplace transaction, critically evaluate any deal that seems too good to be true. Trust in your intuition and have a basic understanding of the standard cost of the project by receiving multiple quotes.

Offering goods and services at steep discounts for a 'limited time' is a common tactic of scammers and con artists to encourage consumers to make immediate decisions before verifying the business's or individual's legitimacy.

For more information

Better Business Bureau hosts an online resource center for homeowners to understand the various aspects of home ownership and improvement or repair projects at BBB.org/HomeHQ. In addition to advice when contracting plumbers, electricians, roofers, or landscapers, the resource center also provides information about mortgage lenders, home inspectors, and real estate agents. Homeowners can use

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Make a yard less attractive to ticks

Suggestions include removing debris and keeping grass short

Backyards are ideal places to spend warm afternoons soaking up some sun. Lazy days in the yard are a big part of what makes warm weather seasons like spring and summer so appealing. But those afternoons can quickly go off the rails when an unwelcome visitor makes its presence known.

Ticks can be found throughout the world, but the Centers for Disease Control and Prevention notes that only a select few types of ticks transmit bacteria, viruses, and parasites - or pathogens - that cause diseases in people.

But even if the number of tick species that transmit diseases to humans is relatively low, ticks that can infect humans are a notable threat. Such ticks carry pathogens that the CDC notes can cause a number of diseases, including Bourbon virus, Ehrlichiosis and, of course, Lyme

disease, among others.

Human beings can come into contact with ticks in their own backyards. But humans can take various steps to make their lawns less welcoming to ticks.

- Cut your grass short and keep it that way. Black-legged ticks are transmitters of Lyme disease, which the CDC notes is the most common vector-borne disease in the United States.

Lyme disease also poses a growing threat in Canada, where data from the Public Health Agency indicates human-reported Lyme disease cases increased from 144 in 2009 to more than 2,100 in 2022.

Black-legged ticks do not like environments that are dry and hot, so short grass makes lawns less attractive to this type of tick.

Consumer Reports advises homeowners who have let their grass grow a little too high (around five or six inches) to bag their clippings when cutting the grass. Lots of clippings on the grass can provide a respite from the heat for black-legged ticks.

- Create a tick barrier if your property borders woods. Woods provide a cover from summer heat that black-legged ticks crave. So, properties that border the woods may be

more vulnerable to these unwanted guests than yards that do not border woodlands.

A barrier of dry mulch made of wood chips between a property and a bordering wooded area can help repel ticks, who won't want to settle in often dry, hot mulch beds.

- Plant with infestation prevention in mind. Some plants can help to repel ticks because they boast certain characteristics that ticks cannot tolerate.

The fragrances, textures, and oils of plants like garlic, mint, lavender, marigolds, and others create less welcoming conditions for ticks.

Homeowners can speak with local garden centers for advice on tick-repellant plants that can thrive in their particular climate and on their properties.

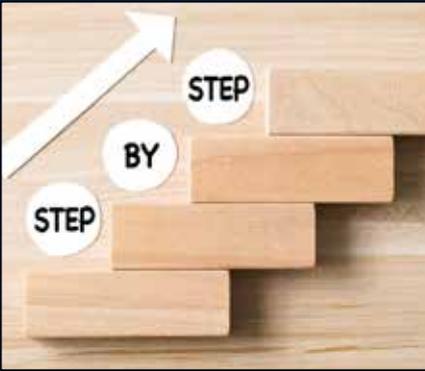
- Remove yard debris. Piles of wood, leaves, and brush can make for good conditions for ticks that transmit disease. After raking leaves and gathering brush, discard the resulting piles immediately.

These measures will not necessarily prevent all ticks from establishing themselves on a property, so individuals are urged to still inspect their bodies and the bodies of their pets after a day in the yard.

(METRO CREATIVE)

Homeowners can take various steps to make their lawns less welcoming to ticks, from keeping the yard free of debris to cutting the grass short.

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COMMON QUESTIONS ABOUT Garage Remodels

Homeowners tend to want to maximize all of the space they have in their homes. For some, this may involve turning a garage from a utilitarian space into one that serves multiple purposes.

According to The Mortgage Reports, a home-buying and improvement resource, garage renovations can increase the value of a home and add living space. Garage remodels can create additional storage space, provide an area for a home gym, or even create room for a home office.

Prior to beginning a garage remodel, homeowners may have some common questions about the process.

How much does the renovation cost?

Several factors will ultimately determine the final price of a garage remodel, but HomeAdvisor says the national average for a garage remodel falls between \$6,000 and \$26,000.

Most homeowners come in at around \$15,000 for a total garage conversion.

Will I recoup the investment?

A garage conversion adds value to a home if it creates new and usable living space. The firm Cottage, which pulled together a team of builders, architects, and technologists, advises the average garage

conversion provides an 80 percent return on investment. That ROI varies depending on location.

How can I upgrade the flooring?

Garages traditionally feature concrete floors. Although durable, concrete floors can feel damp, hard, and cold underfoot. Both vinyl plank and epoxy flooring options can elevate the design and functionality of the garage.

Can I have the best of both worlds?

Sometimes a garage needs to serve many purposes. Lofting the garage means a homeowner can still park cars or utilize the lower space as a living area, all the while items are stored overhead.

Some flip this design scenario and have the loft area as a bedroom or finished living space, while the lower portion remains a traditional garage area.

Another thought is to finish only a portion of the garage. This works well for two- or three-car garages where there will be room to park a car and the remainder will serve another purpose.

What are other ways to improve the garage?

Installing more windows or improving

on the lighting in the garage can be important. The garage improvement experts at Danley's say window installation enables people to circulate air in the garage without having to open the garage door.

Improving the lighting means the garage can still be enjoyed or utilized after dark. Spread out lighting in the garage and use a combination of overhead and task lighting, just as one would in the home itself.

How do I deter bugs or other pests from entering?

Insects often want to hunker down in garages, and they may find it easy to get inside a garage. Keeping the garage clean and organized is the best way to deter pests and spot infestations before they become problematic, indicates Mosquito Joe pest control company.

Reducing water and humidity in the space, weatherproofing at the base of the garage door and other entry spots, and utilizing insect repellents to make the garage less hospitable also can decrease the risk of insect infestation.

Remodeling a garage can add value and plenty of usable space to a home. Whether a garage houses cars or hosts neighborhood game night, a garage renovation can be well worth the investment.

(METRO CREATIVE)

Prior to beginning a garage remodel, homeowners may have some common questions about the process. There are many factors to consider, including the costs to renovate and other ways they might make improvements.

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HOME SALES • CONTINUED FROM PAGE 3

to May 2023. The Central, North, and South Central regions grew between 14.5% and 16%, and the Northeast region saw an increase of 10% over the last 12 months. In contrast, sales in the Southeast region grew 4.4%, but that region had the lowest months of available supply at just 2.9 months in May. All other regions had between 3.4-4.4 months of supply.

• The average 30-year fixed-rate mortgage rose 63 basis points over the past 12 months, hitting 7.06% and causing affordability to drop to an all-time low in May. The Wisconsin Housing Affordability Index measures the share of the median-priced home that a buyer with median family income qualifies to buy, assuming 20% down and the remaining balance financed with a 30-year fixed mortgage at current rates. The index fell 11.3% from 133 in May 2023 to just 118 in May 2024.

For more information about the Wisconsin REALTORS Association, including detailed numbers in the home sales report, visit wra.org.

HOMEOWNERS • CONTINUED FROM PAGE 5

BBB's search engine to find contracting services near them, BBB Accredited and not, to assist in their decision-making process.

If you have experienced a home improvement scam or questionable business practices, report it to BBB Scam Tracker or file an official complaint online at BBB.org. Information provided may prevent another person from falling victim and help others make informed decisions when seeking contracting services.

For more information or further inquiries, contact the Wisconsin BBB at bbb.org/wisconsin, 414-847-6000 or 1-800-273-1002. Consumers also can find more information about how to protect themselves from scams by following the Wisconsin BBB on Facebook, Twitter, Instagram, and YouTube.

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On the garden path

Winning perennial plant adds color, fragrance

Add long-lasting beauty and pollinator appeal to your garden with this year's Perennial Plant of the Year, Jeana garden phlox (*Phlox paniculata* 'Jeana').

Selected for its tall, sturdy habit and fragrant, dense flower heads, it is a welcome addition to perennial, meadow, and pollinator gardens, as well as mixed borders.

Grow this perennial phlox in full sun with a bit of afternoon shade in hotter climates. It is hardy in USDA zones three to eight, growing and flowering best in moist, fertile, and well-drained soil.

The Perennial Plant of the Year is selected by members of the Perennial Plant Association for its suitability to a wide range of climatic conditions, low maintenance, relative pest and disease resistance, availability, and multiple seasons of beauty.

This program began in 1990, and more information about past winners can be found on the Perennial Plant Association website.

This cultivar of the North American native *Phlox paniculata* was discovered growing along the Harpeth River near Nashville, Tennessee. It was named for the woman, Jeana Prewitt, who discovered this plant. It was a standout with its mildew-resistant foliage.

Jeana is the head gardener at Bedside Manor in Brentwood, Tennessee. She took cuttings of the plant and began propagating it. In time, it was declared to be a new cultivar and has been available for several years.

Mt. Cuba Center, a botanical garden in Delaware, found it to be the best-performing phlox in their trials, and it attracted more butterflies than the other garden phlox in the two-year study.

Fifteen volunteers from the Pollinator Watch Team conducted weekly observations of 94 different phlox over two years. Jeana had 539 butterfly visits – way more than any other phlox in the study – and is especially attractive to eastern tiger swallowtails.

Enjoy the lavender-pink flowers with wine-colored eyes that cover the plant from mid-summer to fall. Although each flower is smaller than other garden phlox, the dense cone-shaped flower head is made up of hundreds of individual petals, providing



By **MELINDA MYERS**
Contributor



Jeana garden phlox (*Phlox paniculata* 'Jeana') is the 2024 Perennial Plant of the Year. It will grow in full sun with a bit of afternoon shade in hotter climates and was selected for its height and fragrant flower heads.

MELINDA MYERS *Homes & Design*

a beautiful show.

Removing faded flowers, also known as deadheading, promotes continued bloom and prevents the self-seeding of inferior seedlings.

Combine this three-to-five-inch-tall plant with other perennials like Amsonia, Shasta daisies (*Leucanthemum x superbum*), Iron Butterfly ironweed (*Vernonia lettermanii* 'Iron Butterfly'), coneflowers (*Echinacea*), and switch grass (*Panicum virgatum*).

Another option is to use as a backdrop for shorter plants like alliums and woodland sage (*Salvia nemorosa*).

Look for places to add this late-season bloomer to your gardens and landscapes.

You'll enjoy the flowers and butterflies that stop by for a visit.

Melinda Myers has written more than 20 gardening books, including the Midwest Gardener's Handbook, 2nd Edition and Small Space Gardening.

She hosts The Great Courses "How to Grow Anything" instant video and DVD series and the nationally syndicated Melinda's Garden Moment TV and radio program.

Myers is a columnist and contributing editor for Birds & Blooms magazine. For more information, visit www.MelindaMyers.com.

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home and property sales

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- 116 Fawn Trl.....\$626,000
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- 256 W Chestnut St\$179,000
- 457 Orchard St.....\$310,000
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- 8111 Fishman Rd.....\$25,000
- Lt61 Mila Way\$129,900
- Lt3 Sharp Rd.....\$200,000

Waterford

- Lt118 Pleasant View Dr\$20,000
- Lt3 Jensen Pkwy\$95,000
- 791 Cornerstone Xing\$125,000

Sturtevant

- 3127 98th St.....\$48,500

Union Grove

- 102 York St Lt17\$101,900

KENOSHA COUNTY

SINGLE-FAMILY HOMES

Trevor

- 26625 105th St.....\$220,000
- 27827 99th St.....\$315,000
- 26858 104th Pl.....\$358,000
- 12459 Rock Lake Rd.....\$343,600

Twin Lakes

- 801 Vincent Rd.....\$166,000
- 3117 114th St.....\$285,000
- 2537 Zervas Dr\$316,000
- 1938 Sunset Dr\$355,000
- 225 Evergreen Ln.....\$415,000
- 11933 333rd Ave\$469,900
- 213 Wisconsin Ave\$500,000

Salem

- 6822 250th Ave\$236,500
- 23507 68th St.....\$250,000
- 7502 Shorewood Dr\$280,000
- 6121 243rd Ct\$290,000
- 7769 241st Ave.....\$425,000
- 6017 248th Ct.....\$450,000
- 7755 258th Ave Lt17\$519,900
- 9132 222nd Ave\$580,000

Burlington

- 39004 89th St.....\$515,000
- 36705 53rd Pl.....\$740,000

Silver Lake

- 115 W Lake St.....\$219,900
- 802 Manor Dr\$555,000

Genoa City

- 39939 97th St.....\$350,000

CONDOS

Salem

- 9000 226th Ct 8B\$440,000

VACANT LAND

Twin Lakes

- Lt3 Majestic Way E\$75,000
- 703 Wilmot Ave\$1,350,000

Bristol

- Lt10 Lt11 212th Ave\$50,000

Burlington

- Lt0 Highway 83\$155,000

Genoa City

- 40415 91st St.....\$735,000

WALWORTH COUNTY

SINGLE FAMILY HOMES

Elkhorn

- N6583 Daffodil Rd.....\$69,000
- 505 W Geneva St\$209,450
- 438 E Hartwell St\$267,000
- N7436 Mariner Hills Cir\$276,500
- N7373 Mariner Hills Cir\$280,000
- 211 Randall Pl.....\$300,000
- 161 N Cranberry St\$419,000
- N7189 Sylvan Ln.....\$599,900
- N5117 Brookwood Ln.....\$720,300
- W3206 Hunt Ridge Dr\$780,000

Genoa City

- W1030 Geranium Rd.....\$225,000
- W1395 West Post Rd\$225,000
- 533 Sumner St\$224,900
- 283 Quail Dr\$329,000
- 164 Grove Ave.....\$335,000
- N1125 County Road U\$525,000

Lake Geneva

- N3138 Mistle Rd.....\$185,000
- W3810 Locust Dr.....\$265,000
- 522 Spring St\$370,000
- 928 Grant St.....\$390,900
- 1409 Miller Rd\$409,000
- N3072 Begonia Rd.....\$425,000
- 990 Hudson Trl\$450,000
- N1545 Oak St.....\$435,000
- Lt17 Evan Dr\$489,000
- 630 S Stone Ridge Dr\$686,000
- 2115 Ridge Dr\$789,000



home and property sales

Here is a listing of recent single-family home, condominium and vacant land sales in Kenosha, Racine and Walworth counties. The information is provided through the Multiple Listing Service.

• W3958 S Shore Dr\$950,000
Whitewater

• N6802 Lake Dr\$245,000
• 406 N Whitewater St.....\$290,000
• 406 W Whitewater St.....\$290,000
• N9185 Tamarack Rd.....\$495,000

Delavan

• 610 Wallis Ave\$149,500
• 119 N Harrison St.....\$175,000
• 2708 Tilden Ave.....\$232,000
• 1126 Barnes St\$232,000
• 316 S Main St.....\$265,000
• 612 E Geneva St\$360,000
• 1306 Evergreen Dr.....\$375,000
• W8631 Highway 11\$375,000
• 1420 Tamarack St.....\$405,000
• 1313 Tamarack St.....\$424,900
• W7763 County Road A.....\$586,700
• 2204 Fleming Dr.....\$1,525,000

East Troy

• W838 County Road L.....\$155,000
• 2988 Mallard Way.....\$385,000
• N8351 Weber Ln\$475,000

Walworth

• 405 1st St\$179,000
• 320 Read St\$280,000
• 260 Phillips Ave Lt17\$389,000
• 319 Phillips Ave Lt13.....\$389,000
• 217 Madison St\$425,000

Fontana

• 858 Sauganash Dr\$510,000
• 847 Featherstone Dr\$630,000
• 522 Berwyn Dr\$690,000
• 413 Hillcrest Dr.....\$720,000
• 853 Van Slyke Dr.....\$849,900

Darien

• 209 W Washington St.....\$268,000

Sharon

• 203 Walworth St\$230,000
• N2017 Peters Rd\$365,000
• 546 Highland Rd\$1,590,000

Williams Bay

• 80 Conference Point Rd\$430,000
• 416 Canterbury Ct
Lt155 Lincoln\$642,792
• 507 Prairie View Rd.....\$600,000
• 461 Ashley Dr.....\$689,900

CONDOS

Fontana

• 269 Fontana Blvd 1115\$122,000
• 271 Fontana Blvd 19\$349,900
• 890 Windsor Dr I-1\$450,000

Lake Geneva

• W3216 S Lakeshore Dr 5 ...\$146,500
• 114 Hank Jay Dr C\$140,000
• 225 Country Club Dr 2B\$164,900
• 111 Center St 249\$189,000
• 111 Center St 346\$188,500
• 32 Lausanne Ct 32-01\$222,500
• 62 Lausanne Ct 06\$221,000
• 1785 Woodland Dr 12-34 ...\$365,000
• 1657 Woodland Dr 12-51 ...\$360,000
• 210 Sheridan Springs Rd 4 \$450,000
• 1867 Golfview Dr 35-12.....\$525,000

Delavan

• 521 Lawson School Rd 3 ...\$140,000
• 517 Lawson School Rd 5 ...\$160,000
• 1011 South 2nd St 4\$174,900
• 1449 S Delavan Club Dr.....\$210,000

Elkhorn

• 210 E Remer Rd 206\$209,900

Williams Bay

• 2205 Williams St 5.....\$239,900
• 55 Stark St 10\$257,000
• 91 Potawatomi Rd C-3R.....\$366,900
• 91 Potawatomi Rd D-2R.....\$360,000
• 218 Elmhurst Ct 1A\$362,000

VACANT LAND

Lake Geneva

• Lt26 Mobile St Lt27\$64,350
• 1270 Promontory Dr.....\$127,500
• Lt1 S Lakeshore Dr Lt2\$652,500

Burlington

• Lt39 Hanson Ct\$109,900
• Lt 40 Hanson Ct\$109,900

Elkhorn

• Lt0 Wisconsin Dr\$36,000
• W6793 Lakeshore Cir.....\$100,000
• Lt74 E Morissey Dr.....\$199,000

Delavan

• Lt0 Highway 50.....\$343,700

Whitewater

• Lot 1 Hackett Rd.....\$80,000

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FOR RENT

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Elkhorn Apartments

BIG 2 BEDROOM Deck & garage. \$975/mo. Text or Call 262-755-0133

Vacation Rentals

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FOR SALE

Burial Needs

7 CEMETERY PLOTS Willing to sell as a group or individually. Located at Roselawn Memory Gardens 3045 WI-67, Lake Geneva, WI 53147. This is a private sale. Contact Randy, the seller at randy@slpublishers.com.

REAL ESTATE

Other Real Estate

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