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Growth in inventories pushes sales up

Wisconsin Realtors Association releases February 2024 report

The Wisconsin Realtors Association recently released its February 2024 Wisconsin Real Estate Report.

Wisconsin's existing home sales jumped 3.1% in February 2024 compared to their February 2023 levels. The statewide median price rose 5.7% to \$275,000, relative to the same month in 2023.

New listings of Wisconsin existing homes rose 20.9% in February compared to that same month in 2023, leading to an increase in total listings of 7.5% over that same period.

Mary Jo Bowe, 2024 Chair of the Board of Directors, Wisconsin Realtors Association, noted listings continue to improve.

"We continue to see growth in our new listings, and February was particularly strong, rising over 20% compared to this time last year. This bodes well for ongoing improvement in our inventory situation as we move into the peak sales period of late spring and summer," Bowe said.

Tom Larson, President & CEO of the WRA, highlighted affordability challenges for first-time buyers.

"It's great to see the recent upward spike in new listings, and this has no doubt helped to moderate our home price increases. The real problem for first-time buyers is that mortgage rates have been slow to come down after peaking at nearly 8% last fall," he said.

"Hopefully we'll see some improvement in rates, which will help millennials still looking to buy homes," Larson added.

David Clark, Professor Emeritus of



New listings of Wisconsin existing homes rose 20.9% in February compared to that same month in 2023, leading to an increase in total listings of 7.5% over that same period. Mary Jo Bowe, 2024 Chair of the Board of Directors, Wisconsin Realtors Association, noted listings continue to improve. "This bodes well for ongoing improvement in our inventory situation as we move into the peak sales period of late spring and summer," Bowe said.

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Economics and WRA Consultant, weighed in on the progress on core inflation and it slowing down.

"The Fed has made significant progress on inflation over the past year, but most of the improvement was seen in the spring and summer of 2023. The Fed's preferred measure is core inflation because it factors out both food and energy prices that tend to be quite volatile from month to month," he said.

The good news is that core inflation fell from 5.5% in February 2023 to 4.1% in September of last year. However, since that time, improvements have really slowed with the annualized rate of core inflation standing at 3.8% in February," Clark said.

"This is well above the Fed's target rate of 2% for inflation. We'll need to see more progress before the Fed is comfortable

• CONTINUED ON PAGE 12

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Tips regarding home improvement contracts



Most people have heard horror stories about home improvement projects that have gone awry. This can happen for a number of reasons, but a skilled contractor can help homeowners navigate such situations successfully.

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Numerous questions need to be answered before putting ink to paper

So, you've planned your home improvement project. You've done the research, interviewed candidates, and found the general contractor you'd like to hire – the only thing left is to sign the papers and get to work. But here's where you run into this sage advice: Get everything in writing.

Your home renovation contract is a big deal from this point on. This will be the shared starting point between you and your general contractor for the project. It will also be useful if any follow-up service or issues arise in the future. A detailed contract is your best resource for keeping timelines, budgets, responsibilities, and relationships on track.

You may be wondering what exactly you need to get in writing.

Before you put ink to the page, you should answer the following questions when writing your home improvement contract.

What is the project scope?

Start by defining the scope of the project. This will ensure everyone understands what

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the project is aiming to achieve. End with a review of the scope to eliminate any confusion.

Make sure these elements are clearly defined. This way, everyone can understand the work being done, including you, general contractors, subcontractors, lawyers, and dispute resolution specialists.

• Your project scope section in your contract should clearly define:

- What type of work (demo, install, finishing, removal, disposal)
- Materials needed (manufacturer, brand name)
- Subcontractors needed
- Completion date and/or targeted milestone dates for different project stages
- Budget expectations (this may not be binding, but a target budget should be identified)
- Design specifications with accompanying design drawings or blueprints, if applicable

What are the payment terms?

Never pay in full upfront. Stagger your payment schedule so your final payment isn't due until the work is complete and you thoroughly inspect it. Do not pay cash; make sure your check is written to a company, not an individual, or use a credit card. Paying with a credit card will provide some recourse should the job not be completed, as stated in the contract.

To recap, these are the most important elements to include in the payment terms section:

- Total amount due
- Payment type – check or credit (no cash)
- Provisions for change orders (changes that may arise during construction, aka your emergency budget)
- Provisions for withholding payment if the work doesn't match the agreed-upon scope or quality

What is the renovation schedule?

There's nothing like having a deadline to keep expectations on track. After discussing the scope and projected labor with your general contractor, work together to identify how the following elements fit into the calendar:

- Overall project timeline with the start and completion dates
- Milestones: especially for larger projects like home additions, it may be

beneficial to chunk out key milestone dates

- Other deadlines (for permits, acquiring materials, project inspections)
- Contingency timelines if work falls behind schedule
- Penalties/incentives for early completion

What is included for insurance and liability?

Who's on the hook for accidents like injuries or property damage? If you're working with a trustworthy, BBB Accredited contractor, you may not be concerned. But do take the time to inquire about insurance and liability for your project, and make sure this language is outlined in the final renovation contract.

- Insurance and liability details to be included:
 - Types and amount of insurance coverage required
 - Waivers of liability
 - Who is responsible for damages or losses that may occur during the project

Have you asked about a lien waiver?

A lien waiver is a statement from your contractor that says all suppliers and subcontractors have been paid for their work.

What permits and approvals are needed?

Your contractor should have the correct permits before starting your project. They usually obtain the permits, but you will probably pay for them. Request that all final inspections be completed by the local building official prior to final payment.

Permit and approval information that should be detailed in your contract:

- Local authorities' permitting process, especially for new construction
- Provisions for obtaining the necessary permits and approvals
- Costs associated with this process

What provisions should be made for project terminations or disputes?

It's not fun to think about before you've even started, but some projects

can go south for a variety of reasons. Do not pay a contractor for poor work. This could mean stopping a project, debating if the contract was completed, or dropping the contract.

For your part, this creates a need to plan in advance by including the following provisions for a contract:

- Termination clause for failure to meet scope, schedule, payment, quality or expectations
- Termination clause for convenience
- Specifications on how disputes will be resolved (mediation/arbitration)

Are there any warranties, guarantees or future service agreements?

Ensure you know your warranty coverage and how to deal with service issues. Specify exactly what is expected of contractors. Explain how to address product defects. Outline acceptable timeframes for revisiting unfinished or unsatisfactory work.

This section should include language that addresses the following:

- Warranties and guarantees for all work performed
- Length of the warranty period
- What's covered under warranty (labor, products, materials)
- Guarantees of work such as quality or performance
- Future service agreements

Do you have signatures from the homeowner and the contractor?

The name and contact information of the contractor and the homeowner should be included. Additionally, both parties should sign the document on the "dotted line."

Both parties must sign and date all documents before work begins. Copies of the signed contracts should be given to everyone.

Have you requested a receipt?

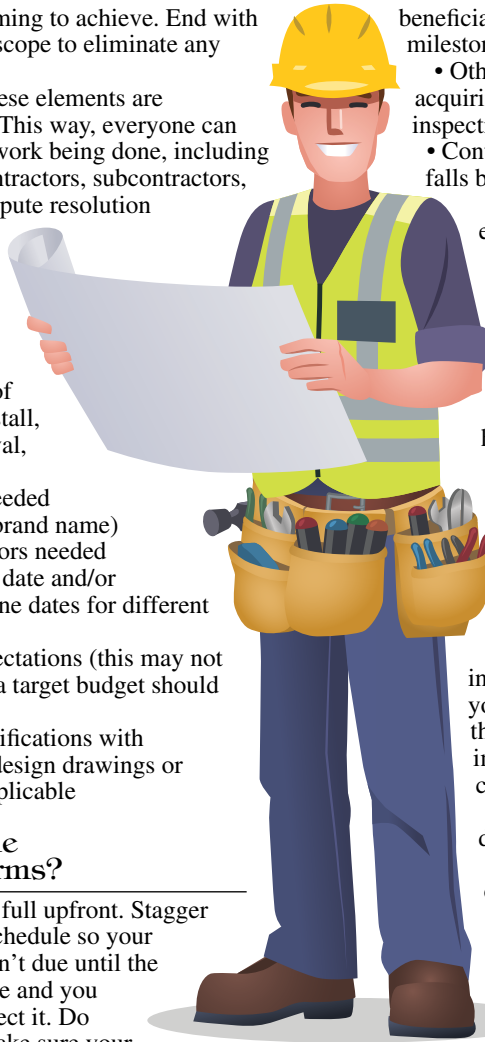
Technically, this won't be part of your contract, but make sure you request a receipt marked "Paid in Full" when the job is completed, and your final payment has been made.

Final thoughts: Keep your contract.

Lastly, be sure to hold on to your contract for future reference.

One of BBB's Standards for Trust is to "Honor Promises" this is, after all, a trusted document forged between you and your contractor. If any questions arise after the work is complete, you want to ensure that every promise made is fulfilled.

For more information or further inquiries, contact the Wisconsin BBB at bbb.org/wisconsin, 414-847-6000 or 1-800-273-1002. Consumers also can find more information by following the Wisconsin BBB on social media.



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In 2023, the median age of buyers was 49, which marked an increase of 10 years compared to the average age of a buyer 20 years ago. First-time home buyers may face a more challenging real estate market than they would have encountered just a half decade ago.

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Tips for first-time home buyers

Real estate has garnered considerable attention since 2020, and for good reason.

Though speculators and real estate professionals may point to a number of variables that have affected the market for homes in recent years, the pandemic certainly was among those factors.

Real estate prices and mortgage interest rates increased significantly during the pandemic and have remained well above pre-pandemic levels ever since.

The spike in home prices and interest rates has had a significant impact on young home buyers, some of whom feel as though their dream of home ownership may never be realized. And data from the National Association of Realtors indicates the median age of home buyers is now significantly higher than it was two decades ago.

In 2023, the median age of buyers was 49, which marked an increase of 10 years compared to the average age of a buyer 20 years ago.

First-time home buyers may face a more challenging real estate market than they would have encountered just a half decade ago.

The following tips can help such buyers successfully navigate the market as they

look to purchase their first home.

Apply for preapproval

The competitive nature of the market for buyers means it's in their best interests to arrange financing prior to beginning their home search.

A mortgage preapproval can be a competitive advantage, as it indicates to sellers that buyers won't be denied a mortgage or lack financing after making an offer.

The financial experts at NerdWallet note that buyers will be asked to provide details about their employment, income, debt, and financial accounts when applying for mortgage preapproval.

Gather this information and clear up any issues, such as credit disputes or delinquent accounts, prior to applying for preapproval.

Expect to move quickly

Inventory remains very low, which means buyers are in heated competition for the few homes that are on the market. In late 2023, NAR data indicated the rate of home sales were the lowest they had been in 13 years. That means buyers will likely need to move quickly and make an offer if

they see a home they like, as chances are the property won't be on the market too long before it's sold. In fact, the NAR noted that homes spent an average of just 23 days on the market in October 2023.

Set a realistic budget

According to industry experts, it's important to set a realistic budget and expect to offer over asking price. A financial planner and/or real estate professional can help first-time buyers determine how much they should be spending on a home.

In the current market, buyers should know that they will likely need to pay more than asking price for a home. For example, the NAR reports that 28 percent of homes sold for above list price in October 2023.

With that in mind, first-time buyers may do well to look for homes that are under budget in anticipation of offering more than list price after seeing a property.

The real estate market remains competitive for buyers. First-time buyers can utilize three strategies to increase their chances of realizing their dream of home ownership.

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safety considerations when pressure washing

Water is essential to cleaning, but it can be an even more powerful asset when there is great force behind it. This is the concept behind pressure washers, which are tools that spray water at high pressure in order to clean an assortment of surfaces.

Pressure washers are typically used to clean siding, farm equipment, industrial machinery, concrete patios, and much more. The power behind pressure washers can cause injury.

In fact, the Centers for Disease Control and Prevention says pressure washers can cause a host of injuries, including:

- The strong spray can cause serious wounds. High-pressured water can cut through flesh.
- The fast, strong spray can strike objects and toss them powerfully into others who are close by.
- Electric shock may occur if the pressure washer is not used properly.
- The force from the washer can knock a person off balance, whether operating the tool on the ground or while on a ladder.

In most cases, injuries due to pressure washer usage are entirely preventable. Those who plan to use pressure washers should always do so with safety in mind.

Here are some precautions to take.

Identify potential hazards first

Before beginning the job, identify potential hazards with each different surface. Weather, personal fatigue, slippery surfaces and nearby electrical hazards can increase injury risk.

Read the manual

To make sure you fully understand how to operate the washer, read the instruction manual and practice using the tool before you put it to use on the task at hand.

Learn how to operate the machine and all accessories. Figure out how to shut it off in a hurry. Determine if it is safe to use an extension cord on an electric model.

Wear protective gear

Closed-toe shoes are a must because the water spray can cause lacerations. Be sure the shoes are non-slip or work boots. Full-length pants and a long-sleeved shirt can protect users from flying debris. Wear eye protection whenever operating the washer.

OSHA guidelines recommend a full-face shield for water pressure higher than 2,000 psi to avoid eye or head injury. Waterproof gloves also are wise to provide better grip.



Those who plan to use pressure washers should always do so with safety in mind because the power behind them can cause injury. They are typically used to clean siding, farm equipment, industrial machinery, concrete patios, and much more.

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Ear protection for a gas-powered pressure washer can protect against hearing loss.

Start off with the widest spray

Pressure washers often include various nozzles or nozzle settings that may range from a 65-degree mist to a zero-degree pinpoint jet. Most people never need to use the most intense jet sprays.

Begin washing with the widest-angle spray tip, from around two feet away, to test cleaning capabilities, and adjust nozzle and distance as necessary, according to pressure washing experts.

Pressure washers help clean any number of surfaces. Safety must always be the top priority when using these potentially dangerous machines.

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On the garden path

Enjoy and protect hydrangeas from hungry deer

Low maintenance, beautiful flowers, and plenty of varieties have made hydrangeas a favorite landscape plant. It seems you can't visit a garden center or nursery without being tempted by one of the traditional favorites or newer hydrangea varieties.



By **MELINDA MYERS**
Contributor

Despite their easy-care nature, hungry deer can make it difficult to fully enjoy these plants. Rutgers University rates landscape plants based on their susceptibility to deer damage.

According to Rutgers, hydrangeas are occasionally severely damaged by deer, meaning they are a plant preferred by deer and protection is advised. Your experience may be different and can vary from year to year, but it is always wise to be prepared to protect key plants in your landscape.

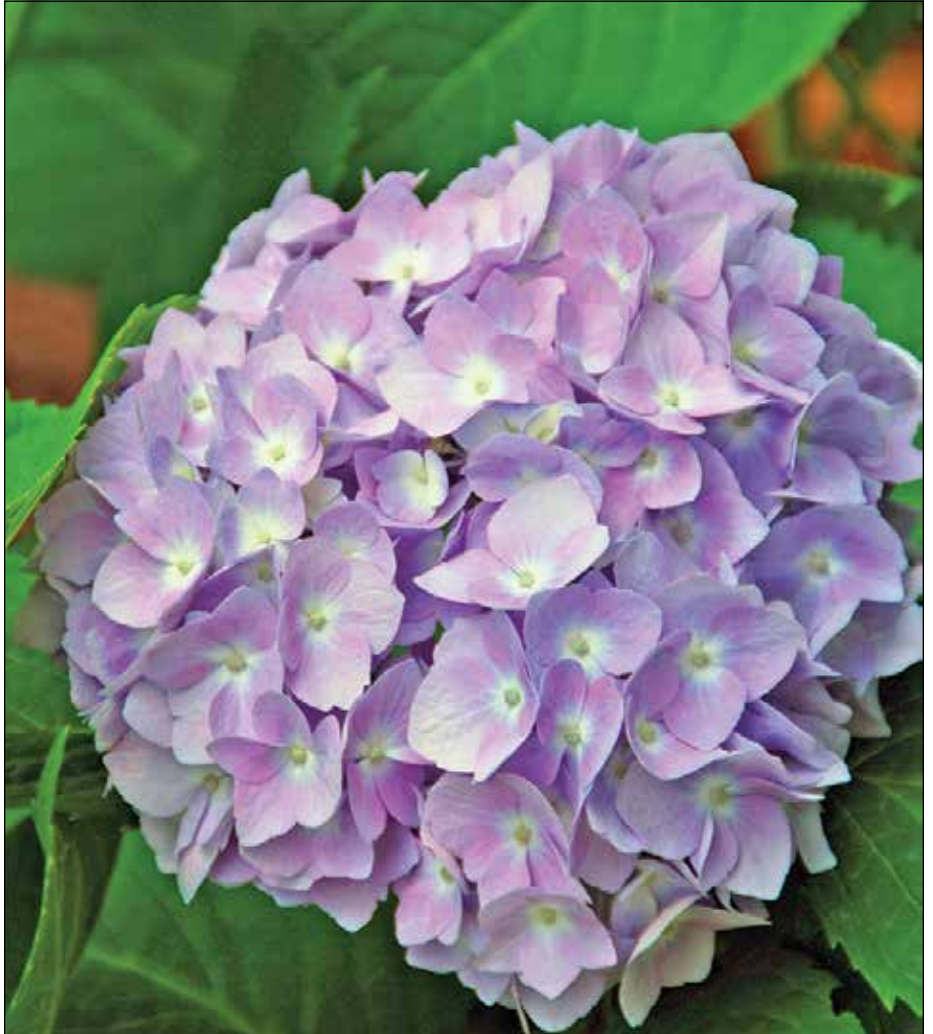
Deer like to browse leaves, tender shoots, flower buds, and blossoms. Damage is worse when populations are high, food is scarce, and when environmental stresses like cold and deep snow are present. Once deer find a place to dine, they tend to return. Their damage has a rough or torn appearance as opposed to a clean cut like that made by a pruner.

Preventing damage is always the best way to maximize your enjoyment. Even if your plants have escaped damage in the past, continue to watch for deer tracks, droppings, and plant damage.

Fencing is one option but not always the most attractive or practical. An eight-foot fence is the recommended height for protecting large areas. The University of Minnesota found deer can be kept out of small gardens that are 8 x 16 feet or smaller with much shorter fences. Sturdy decorative posts and somewhat invisible deer fencing tend to make a less obtrusive fence. Always check with your local municipality for any fencing restrictions.

Many gardeners report success using high-test fishing line. Create a barrier using strong five-foot posts with the fishing line spaced at two-foot intervals.

Scare tactics may provide some short-term help. Motion-sensitive sprinklers, noise makers, and smells are often used. Several gardeners reported success placing colorful wine bottles inverted over rebar posts. The rattling helped discourage deer browsing and added an ornamental element



Hydrangeas are a favorite of hungry deer making them susceptible to severe damage. There are several strategies homeowners can consider to protect these plants so they can be enjoyed.

PHOTO COURTESY MELINDA MYERS *Homes & Design*

to the garden. Change scare tactics to increase success.

Place key plants closer to your home, in the back of large beds, or surrounded by less susceptible plants. Making it hard to reach the plants can help discourage damage to hydrangeas.

Repellents are another option. Treat susceptible plants before the deer start browsing for the best results. Look for a rain and snow-resistant product, like organic Plantskydd (plantskydd.com), which does not need to be reapplied as often. That means you'll save time applying and spend less money.

Maximize results by treating new growth according to the label directions. Most liquid repellents need time to dry and can only be applied when temperatures are above freezing. Always check the label for

the product being applied and follow the directions for the best results.

Continue to monitor the landscape for signs of deer presence and damage and adjust your management strategies as needed. Be persistent so you can increase your success.

*Melinda Myers has written more than 20 gardening books, including the recently released *Midwest Gardener's Handbook, 2nd Edition* and *Small Space Gardening*. She hosts *The Great Courses "How to Grow Anything"* instant video series and the nationally syndicated *Melinda's Garden Moment* TV & radio program.*

*Myers is a columnist and contributing editor for *Birds & Blooms* magazine. For more information, visit www.MelindaMyers.com.*

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SALES UP • CONTINUED FROM PAGE 3

lowering rates to further stimulate the economy," he added.

Report highlights

• February new home listings rose by 20.9%, and total listings increased 7.5% relative to their levels in February 2023. This additional inventory resulted in a 3.1% increase in February home sales compared to 12 months earlier, and year-to-date sales are up 6% over the first two months of 2023.

• The statewide median price in February increased 5.7% to \$275,000 over the last 12 months. A similar picture emerges year to date, where the median price rose 5.9% to \$270,000, compared to that same period in 2023.

• The home market remains a seller's market with just 2.7 months of available supply in February. Although it is below the six-month benchmark that characterizes a balanced home market, it has improved from the 2.1 months of available supply in February 2023.

• Inventories remain tight, especially for homes listed at lower price ranges. Homes listed under \$125,000 had 2.4 months of supply in February, and there were approximately two months of supply for those listings between \$125,000 and just under \$350,000. Higher-priced listings had more available supply. Specifically, homes priced between \$350,000 and just under \$500,000 had 3.1 months of supply, and those at or above \$500,000 had 4.8 months of supply.

• The 30-year fixed mortgage rate rose about one half percent over the past 12 months to an average of 6.78% in February. While below the peak rate of 7.79% seen in October 2023, it drifted upward throughout January and February 2024, hurting affordability.

• Higher prices and higher mortgage rates caused the Wisconsin Housing Affordability Index to fall 7.4% between February 2023 and February 2024.

To read the full report, visit wra.org/HSRFeb2024/.

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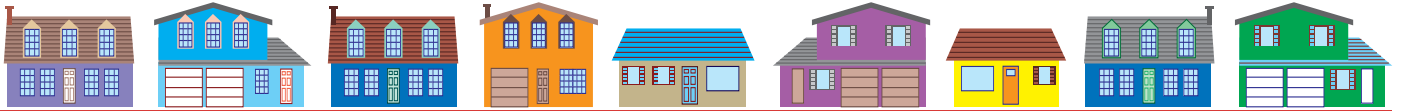
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home and property sales

Here is a listing of recent single-family home, condominium and vacant land sales in Kenosha, Racine and Walworth counties. The information is provided through the Multiple Listing Service.

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- W1316 Greenview Rd \$ 205,000
- N1240 Veronica Rd \$ 225,000
- 1014 Pheasant Dr \$ 295,000
- W1064 Golden Glow Rd... \$ 325,000
- N1016 Palm Rd \$ 370,000
- N1169 Rosewood Dr \$ 375,000
- 285 Meadow Dr \$ 370,000
- 318 Franklin St \$ 278,000

Delavan

- 515 S Third St \$ 85,000
- 826 Shady Ave \$ 238,400
- 422 Schroeder Ave \$ 250,000
- W8852 Hickory Rd \$ 260,000
- 335 Spring Ln \$ 365,000
- 1218 Evergreen Dr \$ 382,000
- 2120 Blue Heron Dr \$ 920,000
- 2708 Harbor Ct..... \$ 1,209,140

Sharon

- 237 Martin St..... \$ 210,000
- 211 Ballard St..... \$ 294,000
- W8304 Peters Rd \$ 40,000
- 187 Garden St..... \$ 185,000

Lake Geneva

- N3123 Robin Rd..... \$ 267,000
- N3163 Quail Rd..... \$ 350,000
- 1030 Lake Geneva Blvd ... \$ 359,900
- N3179 Robin Rd..... \$ 540,000
- 1630 Monte Vista Dr..... \$ 603,889
- W3628 Wildwood Dr..... \$ 612,500
- 1780 Stone Ridge Ct..... \$ 689,900
- 1720 Stone Mill Cir..... \$ 664,900
- W3797 S Lakeshore Dr \$ 910,000
- 1033 Geneva St \$ 1,175,000

Elkhorn

- 309 W Page St \$ 265,000
- 1119 Glenridge Ln..... \$ 285,000
- N7461 Woods Ln..... \$ 290,000
- 358 E Grant St..... \$ 355,000
- 751 N Sandy Ln \$ 368,000
- 503 S Devendorf St \$ 415,000
- 1128 Amos Rd \$ 445,000
- 1140 W Rosemary Rd..... \$ 430,000
- 1142 W Rosemary Rd..... \$ 438,400
- N7371 Nine Indian Trl..... \$ 545,000
- N3957 County Rd NN - \$ 600,000

Whitewater

- 541 E Clay St \$ 278,000
- 1055 W Walworth Ave \$ 405,000
- 1677 Mound View Pl..... \$ 439,900
- 1055 W Walworth Ave \$ 600,500
- 731 E Milwaukee St..... \$ 200,000
- 623 W Starin Rd..... \$ 288,000

Spring Prairie

- N6198 County Rd DD - \$ 325,000
- N4942 North Rd \$ 1,850,000

East Troy

- W854 Miramar Rd \$ 340,000
- W2347 Swoboda Rd \$ 365,000
- W939 Harmony Ln \$ 365,000
- 2315 Autumn Ln..... \$ 391,000
- 1652 Carriage Dr..... \$ 487,900
- 2683 Mapleton Ave..... \$ 493,900
- 9153 N Eastwood Dr \$ 659,000
- N7315 Hamms Rd..... \$ 965,000
- W827 Miramar Rd \$ 870,000

Walworth

- 310 Phillips Ave Lt18 \$ 398,000

Fontana

- 225 Pottawatomi Dr \$ 665,000
- 502 Pheasant Ridge Ln.... \$ 710,000
- 426 Sylvan Dr..... \$ 725,000
- 998 Tarrant Dr..... \$ 820,000
- 833 Tarrant Dr..... \$ 850,000
- 812 Brickley Dr..... \$ 953,500
- 772 Arrowhead Dr \$ 1,075,000

CONDOS

Delavan

- 1505 South Shore Dr 202 .. \$ 80,000
- 2152 Landings Ln..... \$ 265,000
- 2129 Landings Ln..... \$ 485,000

Fontana

- 269 Fontana Blvd 1414 \$ 160,000
- 271 Fontana Blvd 609 \$ 360,000
- 304 Deerpath East - \$ 410,000
- 800 Aspen Dr C3..... \$ 418,000

Lake Geneva

- 111 Center St 148 \$ 177,000
- 255 Elmwood Ave 105..... \$ 215,000
- 1761 Cottage Dr 7-15..... \$ 245,000
- 92 Red Chimney Rd 7 \$ 279,000
- 973 Lakeland Dr 9-77..... \$ 350,000

Whitewater

- 701 E Clay St D-1..... \$ 205,000
- 327 E Clay St 30 \$ 239,900
- 701 E Clay St \$ 205,000

East Troy

- 2794 Edwards St C \$ 360,000

VACANT LAND

Lake Geneva

- 1063 Zurich Dr 3-60 \$ 45,000
- 1371 Waterview Way \$ 120,000

Spring Prairie

- Lt8 Horse Hollow Ln \$ 65,000

Elkhorn

- Lt5 Eagle Dr \$ 99,900

East Troy

- Lt1 Austin Rd..... \$ 131,900

Fontana

- Lt33 Bridget Ct \$ 145,000

Whitewater

- Lt4 South St \$ 195,500

Delavan

- Lt1 Highway 11 - \$ 325,000

Walworth

- Lt69 Fairview Dr \$ 255,000

RACINE COUNTY

SINGLE-FAMILY HOMES

Burlington

- 8519 Steele St..... \$ 190,000
- 3024 Spring Dr \$ 275,000
- 668 Meadow Ln..... \$ 275,000
- 425 S Elmwood Ave \$ 272,500
- 316 S Kane St \$ 261,000
- 7810 Evergreen Ter \$ 314,500
- 1156 Hidden Creek Ln \$ 333,900
- 29918 Meadow Dr..... \$ 325,000
- 119 Oak St \$ 350,000
- 33831 Fulton St..... \$ 375,000
- 625 Madison St \$ 405,000

Waterford

- 28921 Sunrise Ln \$ 197,500
- 650 Rivermoor Ct \$ 344,840
- 461 Rivermoor Dr..... \$ 340,000
- 404 Ivy Glen Ct \$ 360,000
- 400 Foxmead Dr..... \$ 430,000
- 28868 Stone Ridge Ct..... \$ 475,000
- 5430 W Peninsula Dr..... \$ 510,000
- 5107 Woodstead Rd..... \$ 551,000

Kansasville

- 24810 La Follette St \$ 269,000
- 21040 County Line Rd \$ 340,000
- 25415 Minnetonka Dr \$ 650,000

home and property sales

Here is a listing of recent single-family home, condominium and vacant land sales in Kenosha, Racine and Walworth counties. The information is provided through the Multiple Listing Service.



Union Grove

- 1931 Nottingham Dr \$ 459,070
- 431 Nottingham Dr \$ 464,900
- 67 York St \$ 504,900
- 32 York St Lt9 \$ 559,900
- 243 Kiddle Ln Lt19 \$ 569,900

CONDOS

Waterford

- 412 Park Place Court B, 5B \$ 345,500
- 414 Woodfield Cir \$ 418,000

Burlington

- 405 S Front St 3 \$ 380,000

VACANT LAND

Franksville

- 4267 County Rd K \$ 55,000

Burlington

- 35275 Lake Shore Dr \$ 80,000
- 2124 Ravenswood Rd \$ 80,000
- 6816 Horseshoe Trl 13 \$ 128,000
- Lt4 N English Settlement Ave \$ 125,000
- Lt1 Oak Knoll Rd \$ 167,000
- Lt2 Oak Knoll Rd \$ 169,000
- Lt3 N English Settlement Ave \$ 275,000

Racine

- Lt16 Old Orchard Blvd \$ 142,900

Waterford

- 28600 Blue Crane Ct \$ 149,900
- Lt0 Hill Valley Dr \$ 310,000
- 4620 S Loomis Rd \$ 2,000,000

Kansasville

- 5101 Cunningham Rd \$ 230,000

KENOSHA COUNTY

SINGLE-FAMILY HOMES

Twin Lakes

- 536 Lakeview Ave \$ 180,000
- 107 W Hunt Ave \$ 220,000
- 3150 E Lake Shore Dr \$ 260,000
- 1847 Sunset Dr \$ 350,000
- 1858 Swallow Rd \$ 377,051
- 1826 Esch Rd \$ 360,000
- 11605 Wilmot Rd \$ 420,000
- 11645 318th Ave \$ 496,900
- 329 91st St \$ 714,000
- 9633 342nd Ave \$ 830,000

Salem

- 8909 279th Ave \$ 185,000
- 27506 94th St \$ 217,000
- 8549 Antioch Rd \$ 233,333
- 6523 246th Ave \$ 289,900
- 23310 80th Pl \$ 318,000
- 7626 244th Ave \$ 288,000
- 6208 248th Ave \$ 413,000
- 24307 84th St \$ 445,000
- 8825 242nd Ave \$ 445,000

Somers

- 324 6th Way \$ 229,000

Bristol

- 8451 199th Ave \$ 260,000
- 12713 228th Ave \$ 369,000
- 12105 217th Ave \$ 360,000
- 7788 Williamsburg Ct \$ 555,000

Pleasant Prairie

- 9421 11th Ave \$ 265,500
- 5510 85th St \$ 337,000
- 7727 105th Ave \$ 401,000
- 3215 121st St \$ 495,000
- 4438 108th St \$ 500,000
- 4500 121st St \$ 560,000
- 3101 106th Pl \$ 659,900

Silver Lake

- 219 W Lake St \$ 267,219
- 1118 N Prairie Dr \$ 489,000
- 423 N Riverside Dr \$ 550,000

Trevor

- 24920 125th St \$ 635,000

Brighton

- 23855 Burlington Rd \$ 675,000

CONDOS

Kenosha

- 418 56th St 209 \$ 175,000
- 7410 98th Ave I \$ 164,900
- 3938 81st St 2H \$ 170,000
- 2775 11th Pl 804 \$ 195,000
- 1282 Village Centre Dr 8 .. \$ 210,000
- 9930 74th St D \$ 235,900
- 203 55th St A \$ 275,000
- 6307 43rd St 177 \$ 294,000
- 6313 43rd St 164 \$ 331,000
- 4025 Prairie Village Dr 2 .. \$ 300,000

Pleasant Prairie

- 6757 99th Pl AA \$ 160,000

Twin Lakes

- 473 Tindalls Nest - \$ 325,000

Bristol

- 7918 Fredricksburg Ct 103\$ 330,000

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